

**Jay B. Smith Maplewood Chapel**

7456 Manchester  
Maplewood, MO 63143  
314-781-1115 Fax 314-781-4779

**Jay B. Smith Fenton Chapel**

777 Oakwood Dr. (at 141)  
Fenton, MO 63026  
636-343-0400 Fax 636-343-6803

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**GENERAL PRICE LIST**

These prices are effective as of **January 1, 2011** but are subject to change without notice.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal of other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

**BASIC SERVICE CHARGE FOR MINIMUM AND OVERHEAD SERVICES OF FUNERAL DIRECTOR AND STAFF:**

**\$1750.00**

This fee for our basic services will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for direct cremation, immediate burials and forwarding or receiving remains.)

**EMBALMING:**

**\$525.00**

(Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as a direct cremation or immediate burial.)

**Other Preparation:**

Dressing, casketing and cosmetology:	<b>\$295.00</b>	Refrigeration: (per day)	<b>\$65.00</b>
Un-embalmed, sanitizing, dressing and casketing	<b>\$195.00</b>	Autopsied Cases (additional)	<b>\$95.00</b>

**AUTOMOTIVE EQUIPMENT: (\$1.75 per mile additional charge over 25 mile radius)**

First Call Car (Transfer of remains to mortuary)	<b>\$355.00</b>	Motorcycle Escort (2 Escorts)	<b>\$325.00</b>
Hearse	<b>\$295.00</b>	Additional Motorcycles, each	<b>\$150.00</b>
Limousine	<b>\$295.00</b>	Floral Service/Utility Vehicle	<b>\$200.00</b>

**USE OF FACILITIES AND STAFF:**

Visitation, Viewing, Memorial Gathering/Ceremony at Jay B. Smith Funeral Home	<b>\$525.00</b>
Director Supervised Funeral Service Ceremony at Jay B. Smith Funeral Home	<b>\$525.00</b>
Visitation, Viewing, Memorial Gathering; per hour, (Funeral Home, Church, other...etc.)	<b>\$175.00</b>
Director Supervised Graveside Service/Memorial Ceremony at another location	<b>\$525.00</b>

**MERCHANDISE:**

<b>CASKETS:</b>	<b>\$425.00 to \$7350.00</b>	<b>CLOTHING:</b>	<b>\$10.00 to \$300.00</b>
(A complete price list will be provided at the funeral home).			
<b>OUTER BURIAL CONTAINERS:</b>	<b>\$865.00 to \$16105.00</b>	<b>GRAVE MARKERS:</b>	<b>\$25.00 to \$5000.00</b>
(A complete price list will be provided at the funeral home).			
		<b>URNS:</b>	<b>\$75.00 to \$1500.00</b>
<b>OTHER MERCHANDISE AND SERVICES: \$5.00 to \$500.00</b>			
(A complete price list will be provided at the funeral home).			

**FORWARDING OF REMAINS TO ANOTHER FUNERAL HOME:** **\$2175.00**  
Transfer of remains, embalming and professional care, minimum services of staff and facilities. shipping air/combo container or air tray for casket selected, and auto equipment to point of transportation. This charge does not include any shipping costs, a viewing or funeral ceremony.

**RECEIVING REMAINS FROM ANOTHER FUNERAL HOME:** **\$2400.00**  
Transfer of remains, housing of remains, minimum services of staff and facilities and transfer to cemetery or crematory. This charge does not include a viewing, funeral ceremony or merchandise.

**DONATION OF REMAINS TO MEDICAL SCHOOL:** **\$1105.00**  
Transfer of remains, minimum services of staff and facilities. This charge does not include any ceremony or merchandise.

**IMMEDIATE BURIAL: (available from)** **\$1400.00 to \$8750.00**  
Transfer of remains, housing of remains, minimum services of staff and facilities, transfer to cemetery. Embalming is not included, but may be required in certain cases. These charges do not include any charges made by the cemetery, a viewing, funeral ceremony or any merchandise, such as an outer burial container if required by the cemetery, unless selected.

Immediate Burial (casket provided by purchaser)	<b>\$1400.00</b>
Immediate Burial (with minimum casket)	<b>\$1825.00</b>
Immediate Burial (with casket from our funeral home plus cost of the casket)	<b>\$1400.00</b>

**DIRECT CREMATION: (including cremation charge-available from)** **\$1650.00 to \$5190.00**  
Transfer of remains, housing of remains, minimum services of staff and facilities, transfer to crematory and cremation fee of \$250.00. Embalming is not included, but may be required in certain cases. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are: a selection of alternative containers and cremation caskets made of wood or made of fiberboard or other composite materials.

Direct Cremation (container provided by purchaser)	<b>\$1650.00</b>
Direct Cremation (with alternative container)	<b>\$1825.00</b>
Direct Cremation (with casket from our funeral home plus cost of the casket)	<b>\$1650.00</b>

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## CREMATION SERVICE PACKAGE OFFERINGS:

### CREMATION CASKET PACKAGE:

**\$6780.00 to \$7870.00**

The package is a full service cremation with special cremation products. It includes the choice of the 3 different Cremation Caskets, 6 Urns, a Sterling Silver Heart Pendant Keepsake and the full services of the Jay B. Smith Staff:

Full services of the funeral director and staff	Embalming and other preparation of the body
Use of the facilities for one evening visitation	Services next day either at our chapel or at another facility
First call car to funeral home	Crematory fee of \$250
Personalized folders Register book	Memorial donation cards
	Standard acknowledgment cards

### RENTAL CASKET CREMATION PACKAGE:

**\$5475.00**

This package is for a full service cremation. It is considered to be a funeral industry standard and is what many families select. It includes the Solid Oak rental casket with insert and includes a choice of 6 Urns, a Sterling Silver Heart Pendant Keepsake and the following services:

Full services of the funeral director and staff	Embalming and other preparation of the body
Use of the facilities for visitation (Same Day)	Services either at our chapel or at another facility
First call car to funeral home	Crematory fee of \$250
Personalized folders Register book	Memorial donation cards
	Standard acknowledgment cards

### CELEBRATE LIFE MEMORIAL CREMATION PACKAGE:

**\$2910.00 to \$3905.00**

This economical package is for cremation with a memorial service. It includes a choice of 6 urns, the choice of 3 different Cremation Caskets and a Sterling Silver Heart Pendant Keepsake.

Full services of the funeral director and staff	Required preparation of the body, No embalming
Use of the facilities for memorial service	Services either at our chapel, at another facility, a mausoleum or the graveside
First call car to funeral home	Hearse to our crematory
Cremation tray/casket, required by most crematories	Crematory fee of \$250
Personalized folders Register book	Memorial donation cards
	Standard acknowledgment cards

### BASIC MEMORIAL CREMATION PACKAGE:

**\$2595.00**

This economical package is for cremation with a memorial service and scattering urn, it includes:

Full services of the funeral director and staff	Required preparation of the body, No embalming
Use of the facilities for memorial service	Services either at our chapel, at another facility, a mausoleum or the graveside
First call car to funeral home	Hearse to our crematory
Cremation tray/casket, required by most crematories	Crematory fee of \$250
Personalized folders Register book	Memorial donation cards
	Standard acknowledgment cards

### ESSENTIAL CREMATION PACKAGE:

**\$1355.00 to \$2350.00**

This package is for a direct cremation and choice of 3 different cremation containers, it includes:

First call car to funeral home	Hearse to our crematory
Required paperwork	Crematory fee of \$250

**The above packages include the Cremation fee but not any other cash advance items.**

## OTHER MEMORIAL SERVICE PACKAGES:

### DONATION TO MEDICAL SCHOOL with MEMORIAL PACKAGE:

**\$2270.00**

This economical package is for a medical school donation with a memorial service, it includes:

Full services of the funeral director and staff	Required preparation of the body
Use of the facilities for memorial service	Services either at our chapel or at another facility
First call car to funeral home	Hearse to medical school

### IMMEDIATE BURIAL with MEMORIAL PACKAGE:

**\$2695.00**

This economical package is for an immediate burial with a graveside service or memorial service, it includes:

Harmony Casket required by most Cemeteries	No Embalming
Full services of the funeral director and staff	Required preparation of the body
Use of the facilities for memorial service	Services either at our chapel, at another facility, a mausoleum or the graveside
First call car to funeral home	Hearse to Cemetery

**These 2 above packages do not include cash advance items.**

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## BURIAL SERVICE PACKAGE OFFERINGS:

### **PERSONALIZED CORNERS FULL SERVICE PACKAGE: (Discounted \$1060.00) \$10430.00**

This package contains traditional services and many unique products and services that are available through our funeral home. It includes:

#### **Batesville Line of Personalized Corner Caskets**

Full services of the funeral director and staff  
Use of the facilities for one evening visitation

First call car to funeral home    Hearse to cemetery

#### **Also included are:**

Procession lead/clergy car or Motor Cycle Escort 350

Limousine 295

Pallbearer Boutonnieres 75

Life Symbols Corner Plaque 65

Video Photo DVD Montage Tribute 150

#### **Wilbert Venetian Vault**

Embalming and other preparation of the body

Services the next day either at our chapel or at another facility

Flower transfer to cemetery    Memorial Donation cards

Deluxe Register Book Package 125

Deluxe Carrying Bag

Personalized Memorial Folders with Photo

Matching Acknowledgement Cards

### **SELECT CASKET LINE FULL SERVICE PACKAGE: (Discounted \$645.00) \$8800.00**

This package includes a large selection of uniquely beautiful and truly dignified caskets along with the compassionate complete full services of the Jay B. Smith Funeral Home and Staff. It includes:

#### **A Choice Selection of 18 Gauge Steel and Hardwood Caskets**

#### **Wilbert Continental Vault**

Full services of the funeral director and staff

Embalming and other preparation of the body

Use of the facilities for one evening visitation

Services the next day either at our chapel or at another facility

First call car to funeral home    Hearse to cemetery

Procession lead/clergy car

Flower transfer to cemetery

Memorial donation cards

#### **Also included are:**

Limousine 295

Pallbearer Boutonnieres 75

Video Photo DVD Montage Tribute 150

Deluxe Register Book Package 125

Matching Acknowledgment Cards

Personalized Memorial Folders with Photo

### **HARTLEY "DESIGNER" FULL SERVICE PACKAGE: (Discounted \$570.00) \$7970.00**

This package includes the complete full services of the Jay B. Smith Funeral Home and Staff. You can personally design this casket with many choices of colors, corner decals and matching casket head panels.

It includes:

#### **Versatile Design Your Own 20 Gauge Steel Casket**

#### **Wilbert Continental Vault**

Full services of the funeral director and staff

Embalming and other preparation of the body

Use of the facilities for one evening visitation

Services the next day either at our chapel or at another facility

First call car to funeral home    Hearse to cemetery

Procession lead/clergy car

Flower transfer to cemetery

Memorial donation cards

#### **Also included are:**

Limousine 295    Deluxe Register Book 125    Video Photo DVD Montage Tribute 150    Memorial Folders

Acknowledgment Cards

### **BRADBURY FULL SERVICE PACKAGE: (Discounted \$420.00)**

**\$7305.00**

This package is considered to be a funeral industry standard and is what most families select. It includes:

#### **Bradbury 20 Gauge Steel Casket (Choice of 5 Colors)**

#### **Wilbert Monticello Vault**

Full services of the funeral director and staff

Embalming and other preparation of the body

Use of the facilities for one evening visitation

Services the next day either at our chapel or at another facility

First call car to funeral home    Hearse to cemetery

Procession lead/clergy car

Flower transfer to cemetery

Memorial donation cards

#### **Also included are:**

Limousine 295    Deluxe Register Book 125    Memorial Folders    Acknowledgment Cards

### **APOLLO FULL SERVICE PACKAGE: (Discounted \$390.00)**

**\$6800.00**

This economical package is dignified and practical. It includes:

#### **Apollo 20 Gauge Steel Casket (Choice of 5 Colors)**

#### **Wilbert Monarch Vault**

Full services of the funeral director and staff

Embalming and other preparation of the body

Use of the facilities for one evening visitation

Services the next day either at our chapel or at another facility

First call car to funeral home    Hearse to cemetery

Procession lead/clergy car

Flower transfer to cemetery

Memorial donation cards

#### **Also included are:**

Limousine 295    Standard Register Book 95    Memorial Folders    Acknowledgment Cards

### **BASIC TRADITIONAL FULL SERVICE PACKAGE: (Discounted \$390.00 from \$4660.00)**

**\$4270.00**

This package contains services only; the family selects merchandise and addition services to fit their needs.

It includes:

Full services of the funeral director and staff

Embalming and other preparation of the body

Use of the facilities for one evening visitation

Services the next day either at our chapel or at another facility

First call car to funeral home    Hearse to cemetery

Procession lead/clergy car or Limo

Flower transfer to cemetery

Personalized Memorial Folders    Register book

Memorial donation cards

Standard acknowledgment cards

**All the above packages do not include cash advance items.**

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### OTHER MERCHANDISE AND SERVICES: \$5.00 to \$500.00

Acknowledgment "Thank You" Cards (box of 25)	\$ 5.00 to \$50.00
Bagpiper	\$175.00
Balloon Release-25 Balloons	\$ 65.00
Cross/Crucifix	\$ 25.00
Dove Release (3 doves)	\$275.00 Weather Permitting
Flag Case	\$ 95.00 to 275.00
Hairdresser	\$ 55.00
Laminating	\$ 2.50 each
Life Symbols Corner	\$ 35.00
Life Symbols Plaque	Engraving \$ 65.00
Pallbearer Boutonnieres, six total	\$ 75.00
Photo DVD Montage-50 Pictures-5 copies	\$150.00
Prayer Cards (per 100)	\$ 55.00
Professional Pallbearers	\$ 50.00 each
Memorial/Service Folders (per 100)	\$ 55.00 to \$95.00
Monument Headstones/Grave Markers	\$ 25.00 to \$5000.00
Motorcycle (2 escorts)	\$350.00
Register Book (JBS book only)	\$ 35.00
Register Book Memorial Box Packages:	\$ 95.00 to \$125.00
(Box sets include; register book, customized memorial folders & thank you cards)	
1. Cremation Box Set	\$ 75.00
2. Jay B. Smith Custom Set	\$ 95.00 Included in all full service packages
3. Deluxe Box Set	\$125.00
Rosary Beads	\$ 15.00
Service Audio Recording	\$ 20.00
Service Video Recording	\$350.00
Urn Tote Bags (Velvet or Canvas)	\$ 20.00

#### **CASH ADVANCE ITEMS:**

These are charges that are outside of the funeral home. These items depend on the type of service and needs of each family; they are different for each service. We will assist in arranging for these items to be paid. Examples are;

*\*Airline/Shipping Fees*

*\*Certified Death Certificates-MO*

*\*Flowers*

*\*Musician Fees*

*\*Postage/Federal Express...etc*

*\*Sales Tax*

*\*Cemetery/Crematory Charges*

*\*Clergy/Church Honorarium*

*\*Monument Engraving*

*\*Newspaper Obituary*

*\*Out of Town/Other Funeral Home*

*\*Telephone/Facsimile Charges*

**2011**  
**JAY B. SMITH TRUMAN ECONOMIC**  
**DISCOUNTED PACKAGES**

(No Substitutions or Changes)

**Our Best Value and Price Guarantee**

Jay B. Smith is a family owned and operated funeral home;  
We work hard to provide excellent service and keep our costs down;  
We know that our prices are fair and competitive;  
Our policy is that we guarantee to meet any published price for the same services and merchandise being offered in our area; (This policy is spelled out in our General Price List)  
We believe that Jay B. Smith Funeral Home provides excellent service and we guarantee the best value and fair prices.

**TRUMAN ECONOMIC VAULT PACKAGE**  
**with Casket and Monarch Vault, No Cemetery:**

**(Discounted \$620.00) \$6155.00**

**Truman 20 Gauge Grey Steel Casket**  
**Wilbert Monarch Vault**

Full services of the funeral director and staff	Embalming and other preparation of the body
Use of the facilities for one day visitation	Services the same day either at our chapel or at another facility
First call car to funeral home      Hearse to cemetery	Procession lead/clergy car      Flower transfer to cemetery
Memorial donation cards      Register Book	Memorial Folders      Acknowledgment Cards

**TRUMAN ECONOMIC PACKAGE:**  
**with Casket and Grave Liner, No Cemetery:**

**(Discounted \$620.00)**

**\$5760.00**

**Truman 20 Gauge Grey Steel Casket**  
**Wilbert Monarch Vault**

Full services of the funeral director and staff	Embalming and other preparation of the body
Use of the facilities for one day visitation	Services the same day either at our chapel or at another facility
First call car to funeral home      Hearse to cemetery	Procession lead/clergy car      Flower transfer to cemetery
Memorial donation cards      Register Book	Memorial Folders      Acknowledgment Cards

**TRUMAN ECONOMIC PACKAGE:**  
**Using National Cemetery or Private Cemetery NO Outer Container requirement:**

**(Discounted \$620.00)**

**\$4895.00**

**Truman 20 Gauge Grey Steel Casket**

Full services of the funeral director and staff	Embalming and other preparation of the body
Use of the facilities for one day visitation	Services the same day either at our chapel or at another facility
First call car to funeral home      Hearse to cemetery	Procession lead/clergy car      Flower transfer to cemetery
Memorial donation cards      Register Book	Memorial Folders      Acknowledgment Cards

**All the above packages do not include cash advance items.**